

Message Text

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PAGE 01 MOSCOW 00143 061715Z

43

ACTION EUR-12

INFO OCT-01 ISO-00 HUD-02 EB-07 /022 W
----- 123597

R 061610Z JAN 76
FM AMEMBASSY MOSCOW
TO USDOC WASHDC
INFO SECSTATE WASHDC 8433

UNCLAS MOSCOW 0143

STATE PASS HUD FOR GERTMINIAN

USDOC FOR BEWT/TDAD AND DIBA/BIC

E.O. 11652: N/A

TAGS: BTRA, BEXP, ECRE, UR

SUBJECT: VIP PROGRAM ("STAR" SHOWS): SOVIET DELEGATION TO CONCRETE
AND AGGREGATES SHOW

REF: A-2310 OF APRIL 3, 1975

1. SOVIET STATE COMMITTEE FOR CONSTRUCTION AFFAIRS (GOSSTROY)
INFORMED COMMERCIAL OFFICE JANUARY 6 OF PLANS TO SEND SOVIET
DELEGATION TO 1976 CONCRETE AGGREGATES SHOW IN HOUSTON
(FEBRUARY 1-5) AND REQUESTED ASSISTANCE DEPARTMENT OF COMMERCE
IN ORGANIZING POST-CONFERENCE TOUR OF AMERICAN FIRMS AND
INSTITUTES IN THE CONSTRUCTION FIELD. DELEGATION TO CONSIST
OF ABOUT SEVEN PERSONS REPRESENTING, BESIDES GOSSTROY, MINISTRY
OF CONSTRUCTION, ROAD AND MUNICIPAL MACHINE BUILDING, MINISTRY
OF POWER AND ELECTRIFICATION, MINISTRY OF CONSTRUCTION OF HEAVY
INDUSTRY ENTERPRISES, AND THE MOSCOW INSTITUTE FOR MUNICIPAL
CONSTRUCTION MATERIAL (MOSBYTSYOYMATERIALY), AND WILL BE HEADED
BY A DEPUTY MINISTER. GOSSTROY AIMING FOR FEBRUARY 1 ETA,
THREE DAYS AT EXHIBITION (FEBRUARY 2-4) AND AN ADDITIONAL SEVEN
DAYS FOR POST-CONFERENCE VISIT. COMPLETE LISTS OF DELEGATION
MEMBERS WILL BE PROVIDED COMMERCIAL OFFICE BY JANUARY 13.

2. SOVIET INTERESTS IN POST-CONFERENCE TOUR WERE EXPLAINED
TO COMMERCIAL ATTACHE BY CHIEF OF FOREIGN RELATIONS DEPARTMENT,
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PAGE 02 MOSCOW 00143 061715Z

P. N. KRIVENKO, AND SECRETARY OF SOVIET SIDE OF US-USSR JOINT

COMMITTEE ON COOPERATION IN FIELD OF HOUSING AND CONSTRUCTION,
A.A. SIPKO. DELEGATION WOULD LIKE TO VISIT FOLLOWING TYPES OF
FACILITIES:

A) ROAD BUILDING MACHINERY COMPANIES, SUCH AS ALLIS
CHALMERS, CASE, INTERNATIONAL HARVESTER AND CATERPILLAR; IN VIEW
OF CLOSE PROXIMITY THESE FIRMS, VISITS TO ALL FOUR DURING TWO
DAYS WOULD BE FEASIBLE:

B) FIRMS PRODUCING PRE-CASE CONCRETE: NATIONAL PRECAST
CONCRETE ASSOCIATION MAY BE ABLE TO ASSIST IN LINING UP VISITS
TO TWO OR THREE FIRMS;

C) FIRMS INVOLVED IN CONSTRUCTION OF PORT FACILITIES;
KRIVENKO MENTIONED BELDEN CONCRETE PRODUCTS OF METAIRIE, LA.
AND MARINA CONCRETE STRUCTURES (WHICH WE UNABLE TO LOCATE IN
COMPANY REGISTERS) AS POSSIBLE TARGETS.

D) ARMY CORPS OF ENGINEERS; SIPKO MENTIONED VICKSBURG, MISS.
"WATER TESTING STATION" AS BEING OF INTEREST AND NOTED THAT
FBU BROWN WAS TECHNICAL DIRECTOR OF THIS FACILITY.

E) MUNICIPAL CONSTRUCTION SITES , USING PRE-CAST CONCRETE
(PERHAPS IN DALLAS OR HOUSTON);

F) NBS LABORATORY FOR CONCRETE CONSTRUCTION IN WASHINGTON,
DC:

G) AMERICAN SOCIETY OF CIVIL ENGINEERS (NYC) PERHAPS
VISIT ON DAY PRIOR TO RETURN TO MOSCOW CAN BE ARRANGED BY
PRESIDENT, WILLIAM SANGSTER, WHO PROMISED GOSSTROY HE WOULD
OFFER ASSISTANCE TO THEIR DELEGATION.

3. COMMERCIAL OFFICE ADVISED GOSSTROY ABOUT CONCRETE AGGREGATES
SHOW AS EARLY AS JUNE '75 AND AGAIN IN NOVEMBER '75. WHILE
LAST-MINUTE REQUEST FROM GOSSTROY TO ASSIST WITH EXHIBIT VISIT
AND POST - CONFERENCE TOUR WILL REGRETTABLY MAKE BEWT'S JOB MORE
DIFFICULT, WE BELIEVE THAT THE CONSIDERABLE COMMERCIAL POTENTIAL
TO AMERICAN CONSTRUCTION FIRMS JUSTIFIES ATTEMPT TO PUT TOGETHER
USEFUL PROGRAM AND WE WOULD APPRECIATE TDAD'S USUAL EXCELLENT
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PAGE 03 MOSCOW 00143 061715Z

COOPERATION. PERHAPS TDAD CAN ALSO MAKE RESERVATIONS, AS IN
PREVIOUS VISITS BY MINISTRY OF PROCUREMENT DELEGATIONS. COMMERCIAL
OFFICE ASSUMES AMERICA CONCRETE ASSOCIATION WOULD BE READY TO
COOPERATE IN ARRANGEMENTS.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MEETING DELEGATIONS, TRADE FAIRS, CONSTRUCTION MATERIALS
Control Number: n/a
Copy: SINGLE
Draft Date: 06 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976MOSCOW00143
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760004-0184
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760183/aaaacvzm.tel
Line Count: 113
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: castelsl
Review Comment: n/a
Review Content Flags:
Review Date: 22 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <22 JUN 2004 by barnescd>; APPROVED <13 AUG 2004 by castelsl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: VIP PROGRAM ("STAR" SHOWS): SOVIET DELEGATION TO CONCRETE AND AGGREGATES SHOW
TAGS: BTRA, BEXP, ECRE, UR
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006